



# Linda's Mortgage Update

*The fastest, simplest, most convenient way home!*

**Week of  
April 20,  
2008**

**Mortgage  
Market  
Commentary**

Last week ended with upward pressure beginning to mount on mortgage rates. Economic news was mixed, but hinted that perhaps the downturn will not be as bad, or as long, as many had feared. Both Retail Sales and Industrial Production posted only small gains, but both fared better than expected. Both the Producer and Consumer Prices Indices revealed that inflation is still marching ahead with little sign of abating any time soon. All of this makes the likelihood of a rate cut from the Fed less likely, and many interest rates began to trend upward with these reduced expectations.

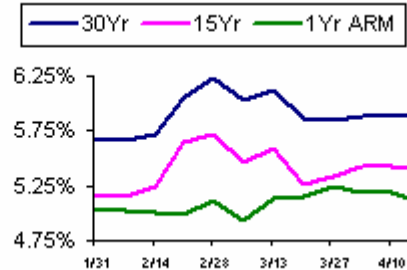
We could see mortgage rates holding fairly steady this week as the market prepares for next week's Fed meeting. There are not any major market-moving economic reports due. However, we will get some insight into the housing market with both new and existing home sales data due. Any signs of recovery in the housing market could be met with upward pressure on mortgage rates. If housing data plummets though, we could see some downward pressure in hopes of more help from the Fed.

## Mortgage Rates

### Freddie Mac's Primary Mortgage Market Survey

	April 17		4/10/08
30 Year Fixed	5.88%	↔	5.88%
15 Year Fixed	5.40%	▼	5.42%
One Year ARM	5.10%	▼	5.18%

For more information visit [www.FreddieMac.com](http://www.FreddieMac.com)



### Rates & Indexes

1 Yr T-Bill	1.630%
12 Mn Libor	3.068%
6 Mo Libor	3.019%
11 <sup>th</sup> D. COFI	3.560%
Prime	5.250%
Fed Fund	2.250%

## Economic Snapshot

### Gross Domestic Product

27-Mar ▼ %pt Chg  
+0.6% 4.3  
*Slowing Growth*

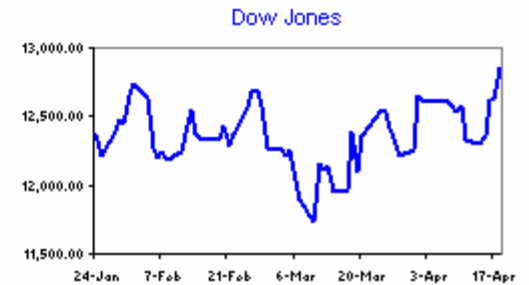
### Consumer Confidence

25-Mar ▼ pt Chg  
64.5 11.9  
*Confidence Decreasing*

### Housing Starts

16-Apr ▼ % Chg  
947K 11.9%  
*Slowing Growth*

**Dow Jones** 12,849.36 **NASDAQ** 2,402.97  
**NYSE** 9,310.24 **S&P 500** 1,390.33



### Unemployment Rate

4-Apr ▲ %pt Chg  
5.1% 0.3  
*Unemployment Growing*

### US Retail Sales

14-Apr ▲ % Chg  
381.4b 0.2%  
*Sluggish Growth*

### Existing Home Sales

24-Mar ▲ % Chg  
5.03m 2.9%  
*Slowing Growth*

### Leading Indicators (LEI)

17-Apr ▲ % Chg  
102.0 0.3  
*Sluggish Growth*

### Manufacturing Activity

1-Apr ▲ pt Chg  
48.6 0.3  
*Manufacturing Contracting*

### New Home Sales

26-Mar ▼ % Chg  
590K 1.8%  
*Slowing Growth*

### Worth Remembering



The great thing in this world is not so much where we are, but in what direction we are moving.

Oliver Wendell Holmes

# Linda Hancock

**850-747-1620 Cell**

**850-747-1650 Fax**

[Linda.Hancock@mortgagefamily.com](mailto:Linda.Hancock@mortgagefamily.com)