

**Agent Commission Split
(Amounts do not include broker commission split)**

Price	Referral Fee	Commission Rate	
250000	25%	5%	

Agent brings buyer

Total Commission	\$6,250.00	
Commission Split	50%	
Agent Commission		\$3,125.00
Team Lead		\$3,125.00

Agent brings buyer - in house listing

Total Commission	\$6,250.00	
Commission Split Buyer side	60%	
Commission Split Listing side	40%	
Agent Commission		\$3,750.00
Team Lead		\$2,500.00

Agent brings buyer - Agent listing lead

Total Commission	\$6,250.00	
Commission Split Buyer side	50%	
Referral Fee		\$1,562.50
Agent Commission		\$4,687.50
Team Lead		\$1,562.50

Agent w/listing no buyer

Total Commission	\$6,250.00	
Commission Split Listing side	0%	
Referral Fee		\$1,562.50
Agent Commission		\$1,562.50
Team Lead		\$4,687.50